

Jersey Financial Services Commission

Annual update

Designated non-financial businesses and professionals

Jersey Financial Services Commission

Welcome

Sam Davison, Head of Unit

Jersey Financial Services Commission

Welcome

Jill Britton, Director General

Resources

Jersey Financial Services Commission



www.jerseyfsc.org/publications/presentations/dnfbp-annual-update-2026/

Agenda

- Jersey Finance update
- Examinations Unit
- Digital assets
- Break
- Outreach and engagement

Agenda

- Meet Reggie: your AI-powered regulatory chatbot
- Authorisations volumes
- Looking ahead
- Q&A



Jersey Finance

Jersey Finance and Jersey the IFC

Joe Moynihan, Chief Executive Officer, Jersey Finance



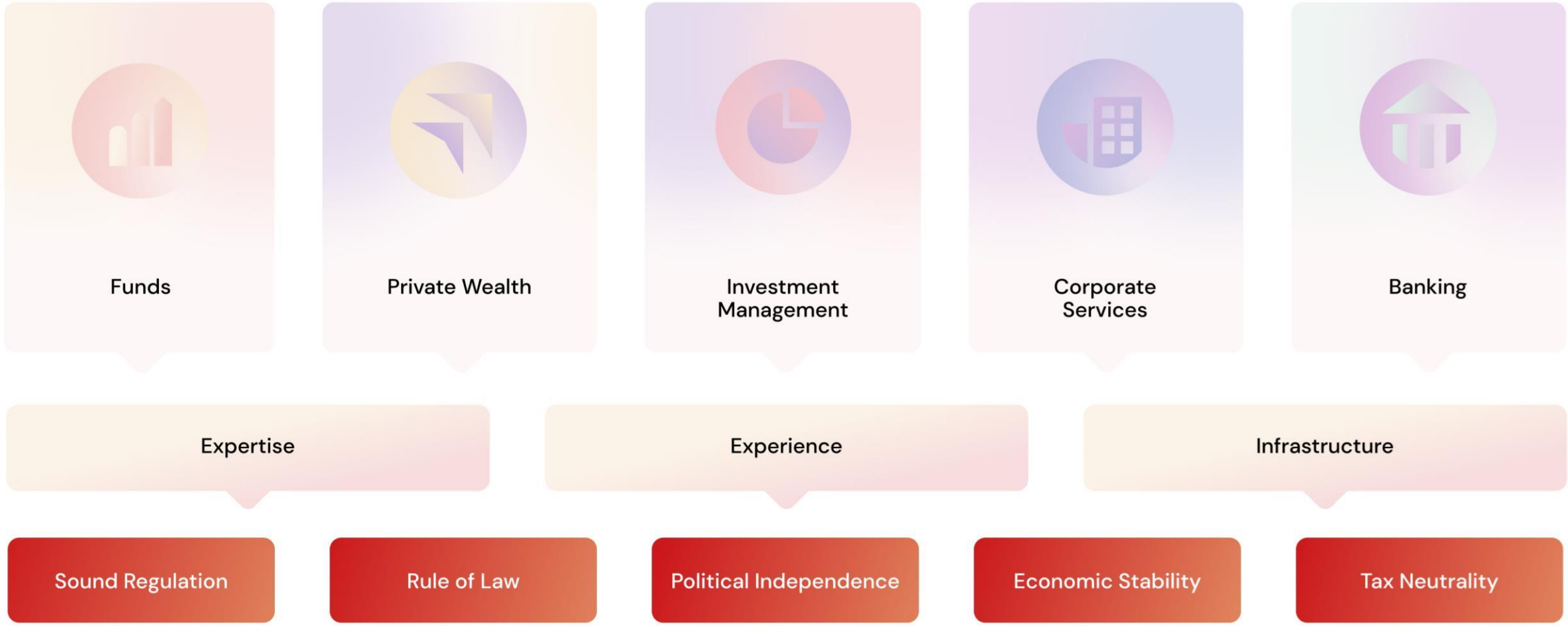
Our Vision

For Jersey to be a clear leader in providing future focussed financial and related professional services globally.

Our Mission

To enable and champion a resilient, relevant and relationship-focussed financial and related professional services sector.

The Foundations of Our Industry



Developing Opportunities Together

Government of JERSEY

Jersey Financial Services Commission

Channel Islands Financial Ombudsman

JOIC

Jersey Finance

Locate Jersey

DIGITAL JERSEY

Forces Reshaping Global Finance

- Global political instability
- Monetary policy divergence
- AI
- Climate Crisis





The Evolution of IFCs

Four trends shaping the evolution of international finance centres

Sustainable finance
Development of sustainability strategies, shaping regulations and introducing new financial instruments

Digital transformation and innovation
Embracing the digital revolution by fostering innovation through regulatory changes that enable digital finance

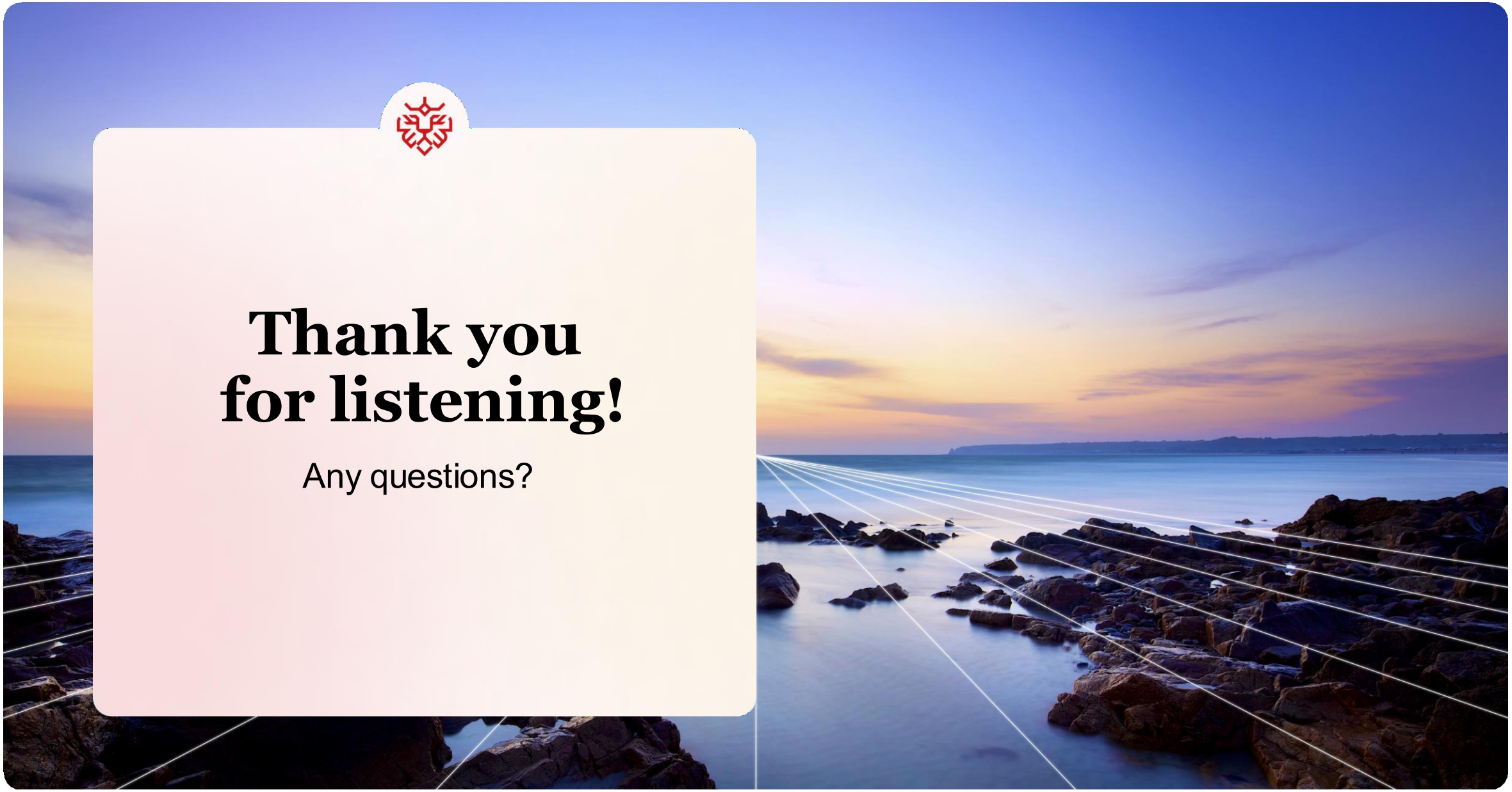
Human capital development
Investment in attracting, upskilling, retaining and re-skilling

Regulatory collaboration and harmonisation
Enhanced collaboration between regulators and industry and development of international regulatory standards

The Future Outlook for Jersey

- Political and fiscal stability
- Finance industry central to Jersey's economy
- Innovation is part of Jersey's track record
- Future competitiveness depends on partnership - Time to Win




Thank you
for listening!
Any questions?

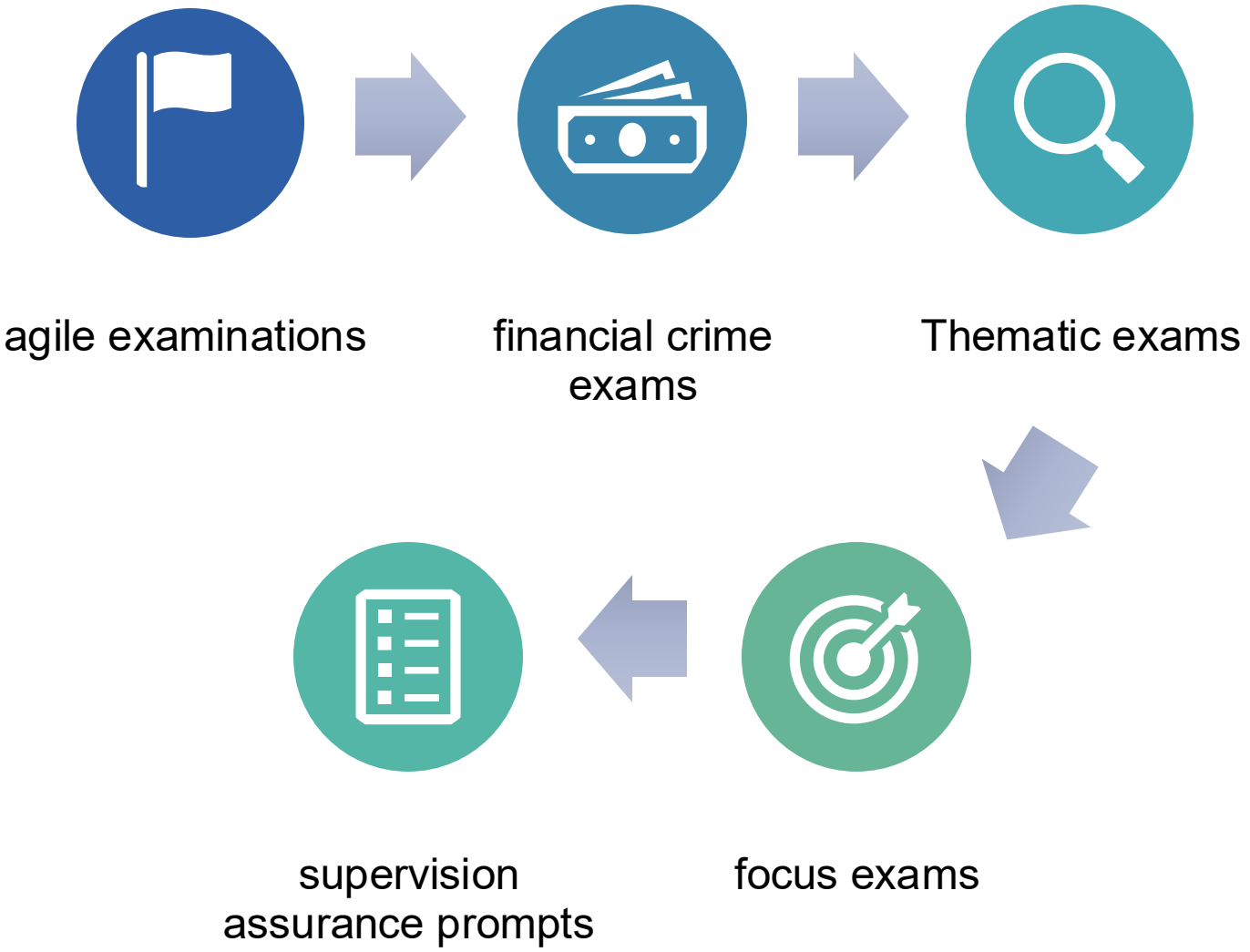


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Examinations unit update

Natasha Le Feuvre, Senior Examiner
Bethany Hughes, Examiner

The examination toolkit



Key findings & themes

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Corporate governance

- Limited evidence of decision making
- Adequate and effective systems and controls including P&Ps
- MLCO/MLRO independence issues and a lack of oversight/effectiveness

ID measures

- Poor documentation and inconsistent application of CDD measures
- Limited understanding of customers
- Weaknesses in CRAs

Ongoing monitoring

- Periodic reviews were not sufficiently robust or comprehensive
- Backlogs in completion of periodic reviews or resultant actions

Reporting obligations

- SAR registers and forms did not consistently record the date on which the information or matter giving rise to knowledge, suspicion, or reasonable grounds for knowledge or suspicion first came to the employee's attention
- Records also did not always reflect that name or role of individual submitting eSARs

Effective examination preparation and engagement



review our website guidance

prepare before the examination

open, clear and prompt engagement throughout

What to expect in 2027

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Q1	Q2	Q3	Q4
- upfront outreach BOC thematic - CRA thematic onsites begin	- CRA thematic onsites continue - focus exams – business risk assessments - questionnaire BOC thematic	- upfront outreach thematic 1 of 2028 - BOC thematic onsites begin	- BOC thematic onsites continue - questionnaire thematic 1 of 2028

← financial crime exams →
←agile exams →

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Digital assets

Thomas Shaw, Senior Supervisor
Wiktor Kucza, Supervisor



Jersey’s digital asset landscape

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JERSEY

A well-regulated, forward-looking jurisdiction for digital assets.

Core Ecosystem

Virtual Asset Service Providers

FATF-aligned regulatory framework

Digital Asset Funds

Jersey-domiciled and managed structures

ICOs & Token Offerings

Regulated initial coin and token offerings

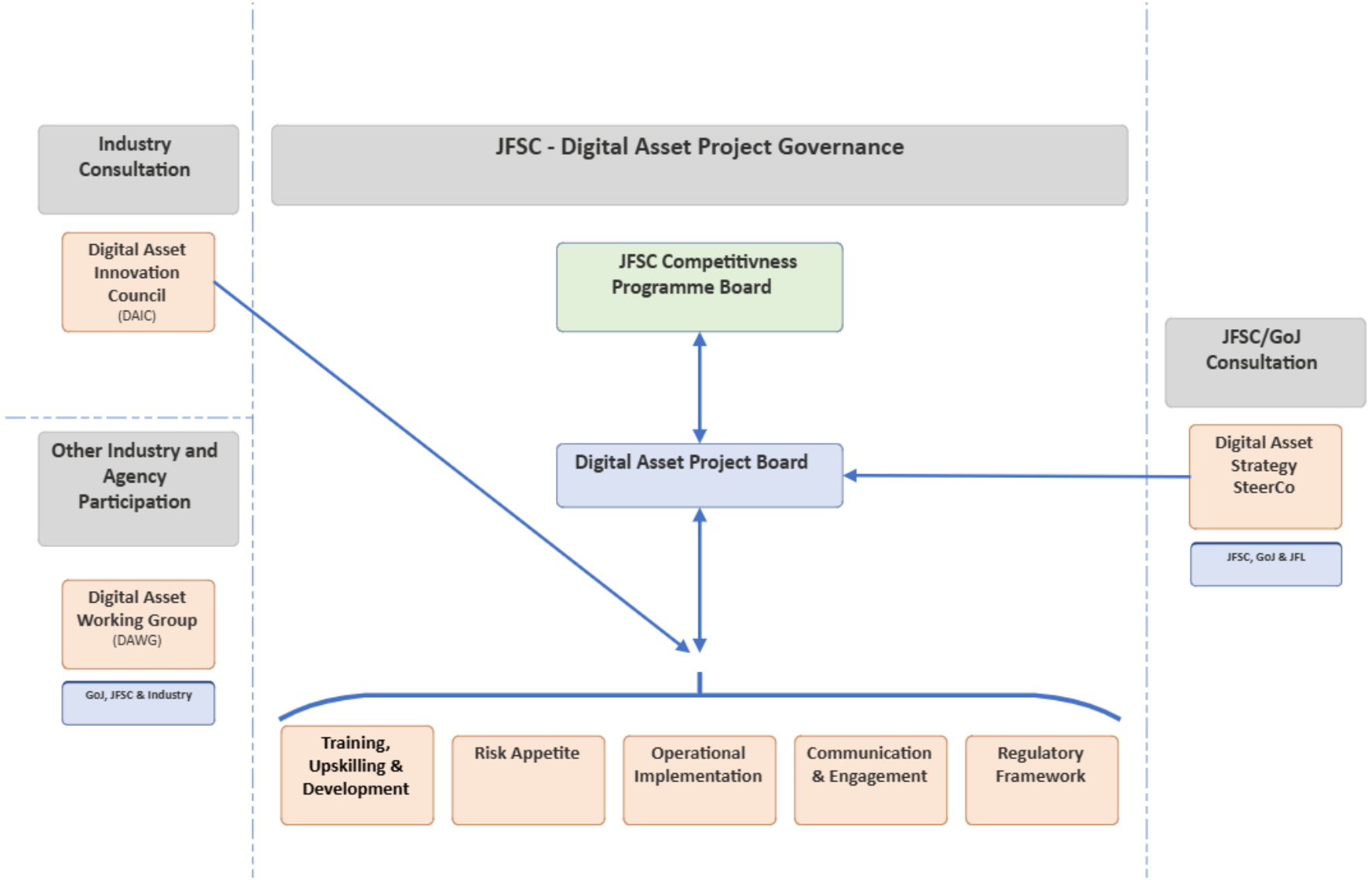
Tokenised RWAs

Real world asset tokenisation capability

Current Initiatives: Digital Asset Project (JFSC + Government of Jersey) — part of broader competitiveness programme · Digital Asset Innovation Council — industry-led workstreams shaping future regulation

Jersey's digital asset project

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Digital asset supervision team

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Relationship Managed Supervision of Registered VASPs

Supervision, Monitoring, Industry engagement

Centre of Expertise

Specialist knowledge, Internal support, Capability building

Strategic Projects

Digital Assets Project, DeFi Pilot, CoBO Project

Local & International Engagement

Stakeholder engagement, International collaboration, Representation

Policy Development Support

Regulatory framework, Emerging risks, Guidance development

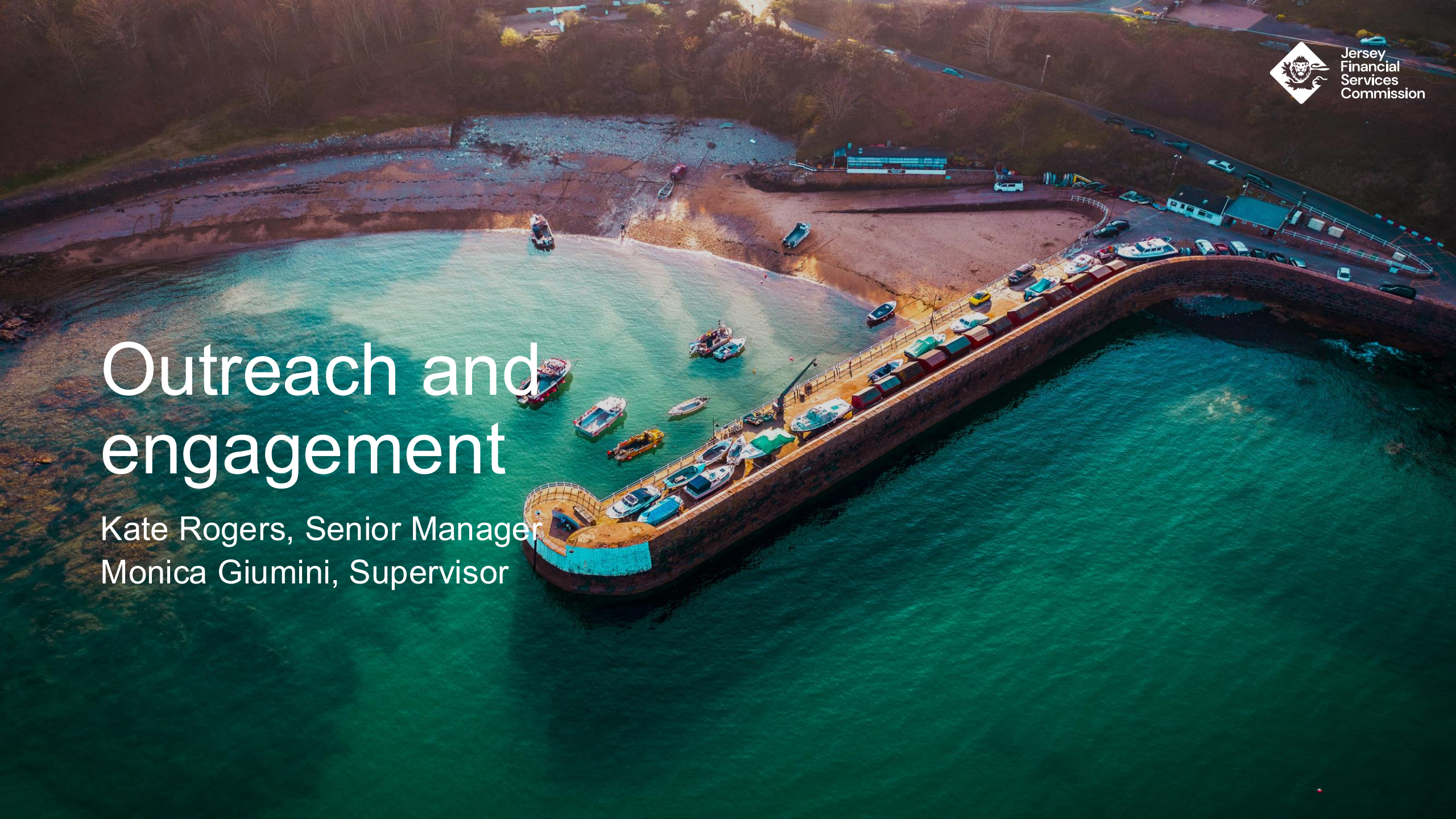
Break

Q&A

Head to **slido.com** and ask us a question with code

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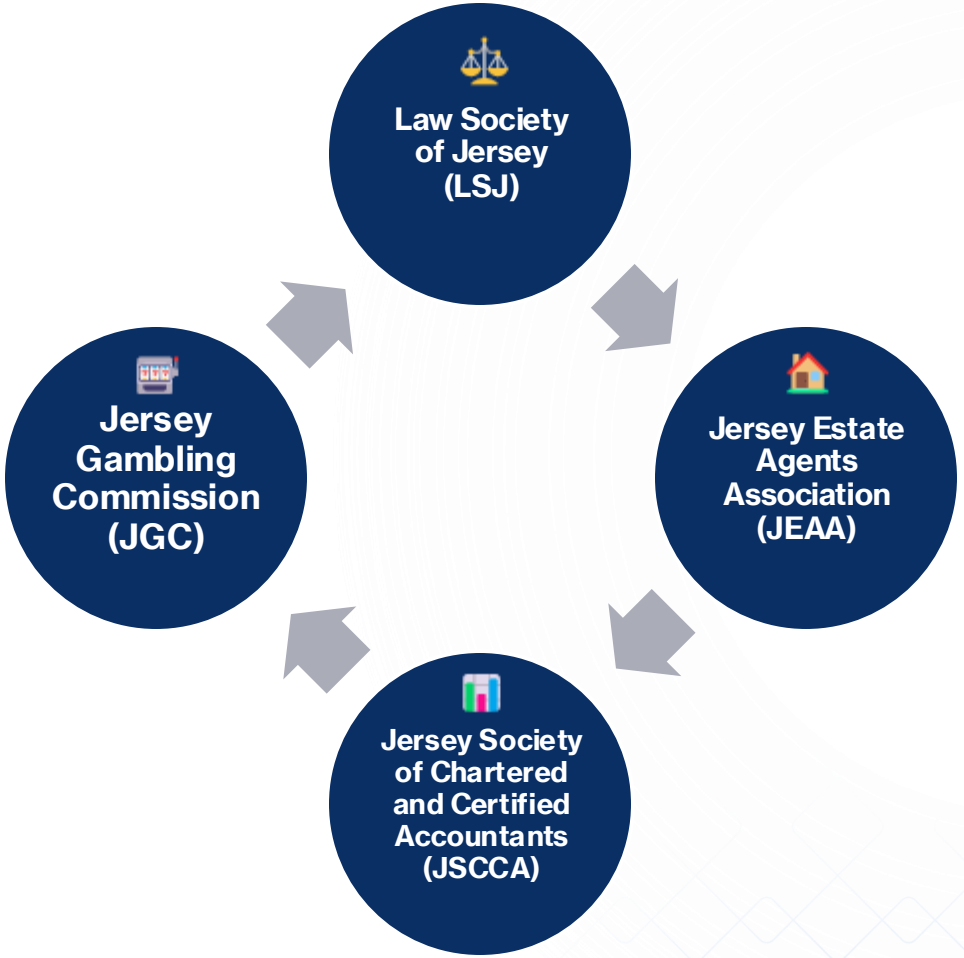


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Outreach and engagement

Kate Rogers, Senior Manager
Monica Giumini, Supervisor

Engagement



Throughout 2026 we continued regular engagement with key industry representatives to discuss regulatory developments, emerging risks and sector feedback.

Quarterly meetings

- Regular meetings held with trade and other bodies throughout the year
- Discussed regulatory developments and emerging risks
- Shared supervisory updates and industry insights
- Received feedback on challenges affecting the sector
- Promoted ongoing collaboration between industry and the regulator

Key campaigns

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Estate Agent Red Flags Campaign

- Targeted guidance and awareness materials

HVD Initiative

- Sector-specific guidance and engagement

Sole Trader BRA Workshop

- Practical support for business risk assessments

Estate agent red flags campaign

- Produced a targeted guidance for the estate agent sector
- Highlighted indicators of suspicious activity
- Promoted awareness through social media and website content
- Encouraged firms to strengthen AML/CFT controls



High value dealers initiative

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Published awareness materials for High Value Dealers

Updated website guidance and support resources

Used social media to promote compliance messages

Increased awareness of AML/CFT obligations

Continued engagement with the HVD sector



Sole trader business risk assessment workshop

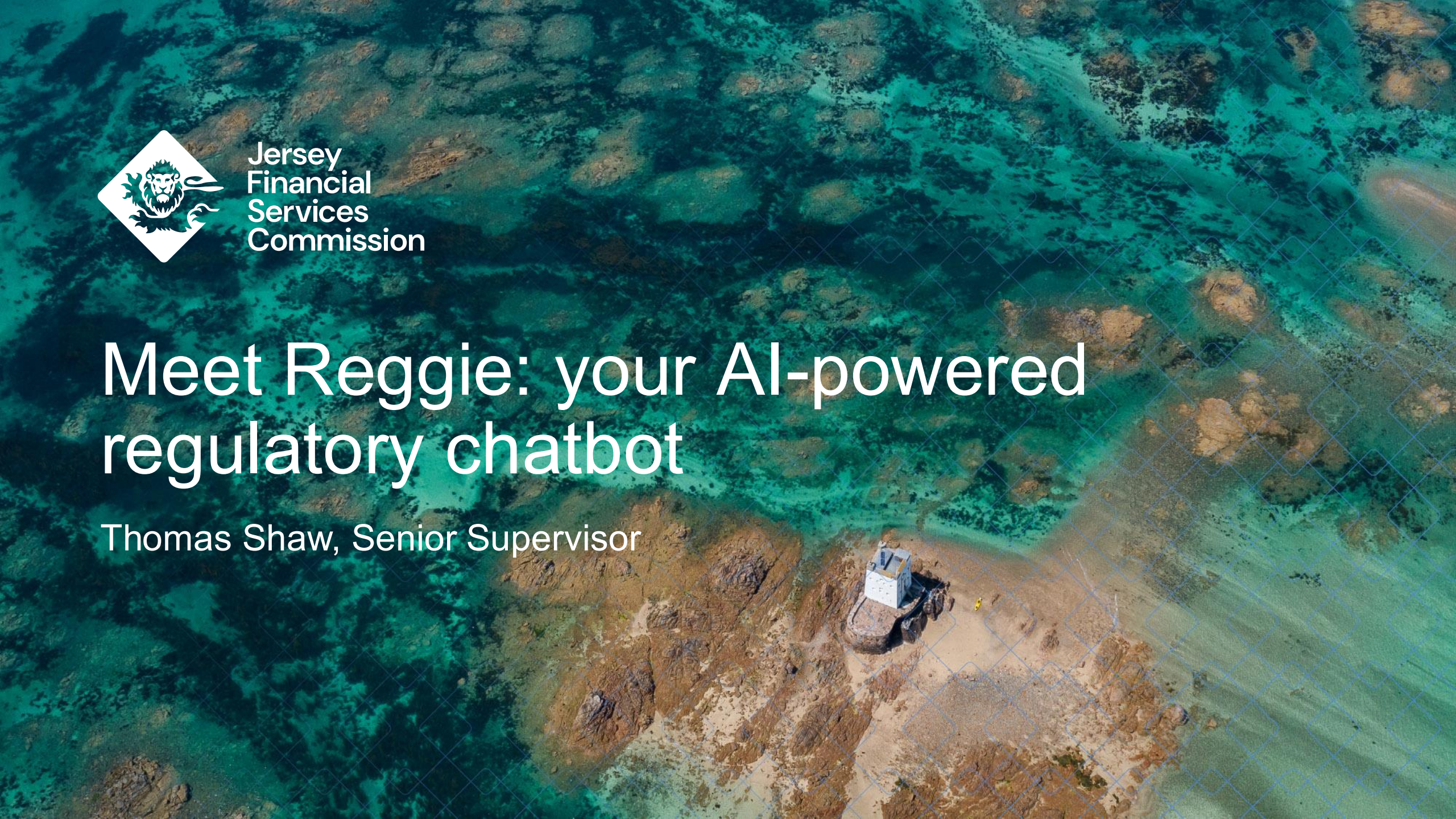
- Deliver a practical workshop for sole traders
- Explain regulatory expectations for Business Risk Assessments
- Discuss common challenges and good practice examples
- Provide opportunities for questions and discussions
- Share useful tools and guidance materials



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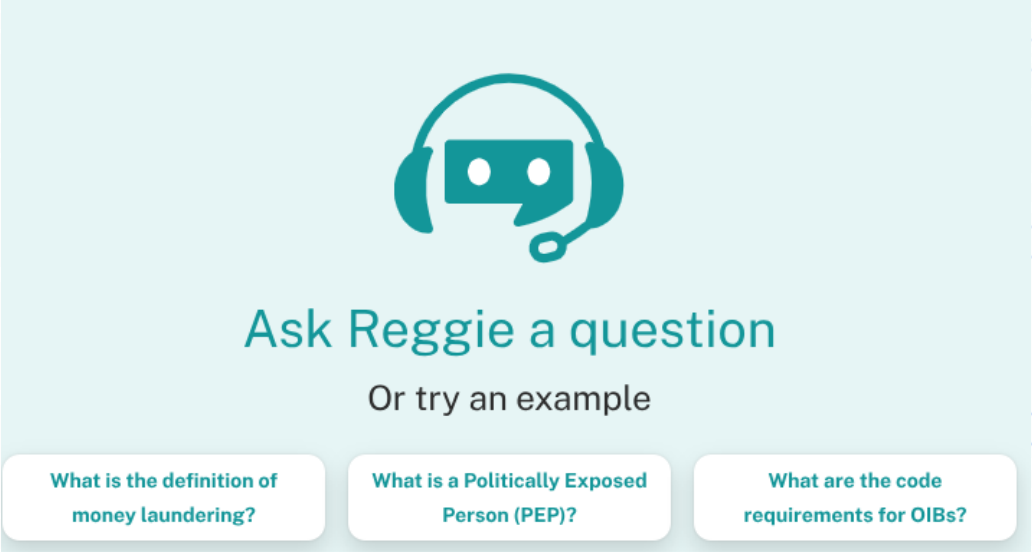
Meet Reggie: your AI-powered regulatory chatbot

Thomas Shaw, Senior Supervisor



A starting point for your regulatory questions

- Ask regulatory questions using straightforward language
- Find relevant regulatory information and source documents
- Access simplified explanations of regulatory requirements
- Use Reggie to support your initial research and understanding
- Refer to the underlying source material before taking action



Try Reggie:
[Reggie regulatory chatbot]

Remember: Reggie is a self-help tool and a useful starting point, but it does not replace your responsibility to understand and meet your regulatory obligations.



Authorisations volume Q1 to Q3 2026

Glen Arnett, Senior Manager

FS(J)L applications

- **FSB volumes** remain robust, with 21 licences granted in the year to 30 September, on track to exceed the four-year annual average of 25 licences. Activity reflects the broader role of Jersey service provider, many of which provide services to non-Jersey funds and AIFs, alongside that of JPFs and Jersey Expert Funds.

- **TCB activity** has strengthen significantly over the past 12 months, with nine new unaffiliated licences granted and a further four applications at an advanced stage of assessment. This represent four to five times the longer-term average of two such applications per year.

- **IB activity** has also strengthened and diversified, with two applications from US-based hedge fund management firms establishing a presence in Jersey.

Funds

- **JPF volumes** granted for the year to 30 September were marginally below the equivalent period in 2025. The reduction reflects softer market activity since April, driven principally by broader macroeconomic uncertainty and changing interest rate expectations. There is no indications from application activity of any weakening in the attractiveness of the JPF regime of Jersey as a jurisdiction.

- **Jersey Expert Fund volumes** remain comparatively low, albeit in excess of the activity observed in 2025. The CIF regime has face sustained competition from EU jurisdictions, principally Luxembourg and Ireland, over the past decade, making it increasing challenging for Jersey to attract new promoters. Whilst the increase in authorisation activity is encouraging, volumes remain too low to indicate a reversal of the longer-term trend.

Schedule 2 and other applications

- **Schedule 2 volumes** have reduced over the past 12 months, while the application profile has remained broadly consistent, with approximately 90% submitted via a AML Service Provider and 10% submitted directly.

- **VASP activity** has remained broadly consistent in recent years, with two registrations issued per year. While a number of applications continue to involve innovative business models, the JFSC has developed greater subject matter expertise, enabling applications to be assessed through established processes.

- **CoBo volumes** have significantly reduced, as expected, following the introduction of the CoBO Amendment Order.

- **Banking activity** remains encouraging. A new licence was issued to a branch of a European bank in September, while a number of pre-application enquiries provide further evidence of renewed interest from firms considering establishing a banking presence in Jersey.

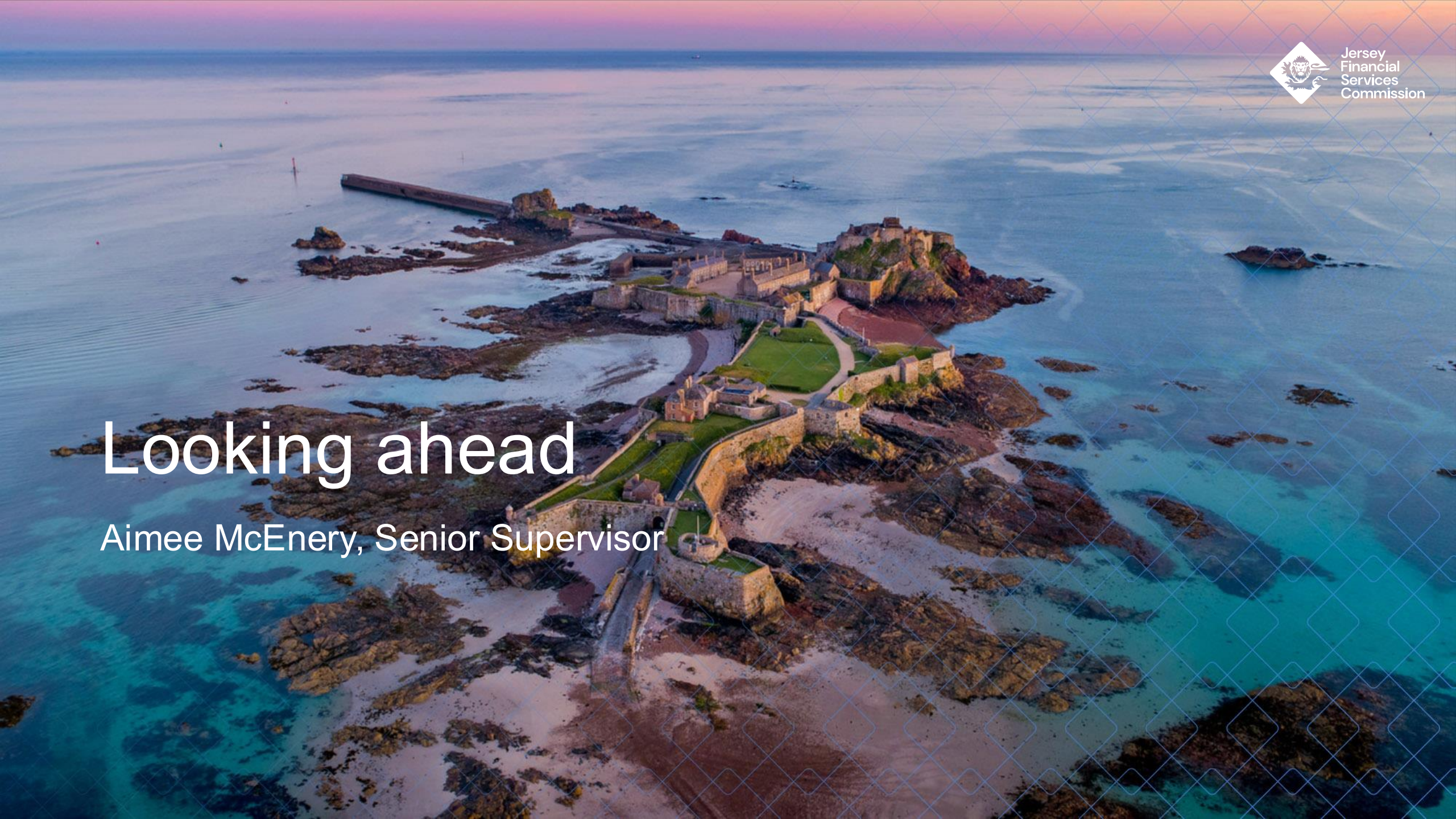
Measures that matter

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- The first three quarters of 2026 saw improved performance across all three Measures that Matter SLAs, as a range of enablers introduced to support the JFSC's strategic priorities began to have an impact. These changes are supporting a growth-focused, risk-based and proportionate approach to authorisation, while improving the quality and timeliness of service provided to applicants and industry.

- A compreshensive suite of revised SLAs was published on the JFSC website in April 2026, providing greater clarity on expect authorisation timescales. Following their introduction, 50 of 53 FS(J)L applications were determined within the applicable SLA.

		Q1 - Q3 2026		Q1 - Q3 2025	
	SLA	Volume	% approved within service level agreement	Volume	% approved within service level agreement
JPF applications	24 hours	71	94%	75	77%
AMLSP Schedule 2 applications	5 working days	306	98%	411	91%
myProfile letter of no objection (licenced entities)	20 working days (30 working days pre April 2026)	518	89%	590	85%



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Looking ahead

Aimee McEnery, Senior Supervisor

DNFBP and NPO Team

Strategic Plan 2027

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Outreach, engagement and education

- Well timed support sessions
- Compliance clinics and targeted workshops
- Sector focused guidance
- Continued collarboration with trade bodies

Examinations and supervisory activity

- Apply focused and narrowed themes
- Risk-based menu
- Active oversight of remediation

Data and intelligence

- Identify emerging sector and cross sector patterns
- Improve notifications mechanisms from entities

Innovation, technology and process

- Creation of self-service materials
- AI tools

People and capability

- Maintain AML/CFT CPF leanrings

DNFBP and NPO Team

Strategic Plan 2027

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Q1

- Embed new strategy
- Quarterly trade body meetings
- DNFBP newsletters
- Fee form drop in sessions
- Supervisory data collection for 2026 begins
- Mval/NRA actions

Q2

- Supervisory data collection for 2026 due
- Quarterly trade body meetings
- DNFBP newsletters
- Mval/NRA actions

Q3

-Exam activity

- Quarterly trade body meetings
- DNFBP guidance
- JEAA event

Q4

- Annual events
- Quarterly trade body meetings

← Risk based supervision →
←agile exams →
←on-going internal technical training →

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Q&A

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